



DEPARTMENT OF THE NAVY  
NAVY EXCHANGE ORLANDO  
7151 EARHART DRIVE  
ORLANDO, FL 32827-5051

October 23, 2001

From: General Manager, Navy Exchange, 7151 Earhart Drive, Orlando, FL 32827  
To: Commanding Officer, Naval Air Warfare Center Training Systems Division (NAWCTSD)

Subj: NAVY EXCHANGE CAFETERIA

Ref: (a) NAVAIRWARCENTRASYSYSDIV ltr 7050 Ser 71/017 of 18 Oct 95

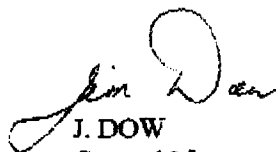
1. Over the last several years, the Navy Exchange Service Command (NEXCOM) has implemented a strategy to convert direct-run NEX food facilities to concession contract operations in nearly all Navy exchanges. Two primary reasons for these conversions are (1) to provide the style of food our sailors and their families enjoy in the commercial sector, and (2) to take advantage of the financial benefits, i.e., no capitol investment for construction, equipment, labor, etc. As a result, the Navy exchanges, Regions and Headquarters staffs no longer have the management infrastructure on board to properly manage direct run food operations.

2. Reference (a) requires an annual review of the agreement by each party. As a result of reasons cited above and increased operating expenses, I find that Navy Exchange Orlando is no longer able to provide adequate oversight to the exchange cafeteria staff at your command. Therefore, I am herein providing 90 days written notice to terminate our Memorandum of Understanding, effective February 2, 2002.

3. NEXCOM is prepared to assist NAWCTSD with finding a food service operation to replace the current operation, if desired. Possible replacements for the current operation could be (1) add the NAWCTSD snack bar to the NEXCOM systemwide Subway contract, or (2) issue a Request for Proposal for an operation similar to the current facility to local food service operators.

4. Please advise prior to November 1, 2001 if you decide you would like to have NEXCOM assist NAWCTSD with locating a replacement food service operation for this site.

5. If there is any further clarification required, please do not hesitate to contact me directly at 407-857-3550, ext. 3054..

  
J. DOW  
General Manager

Copy to:  
COMNEXCOM (Code N)  
District Manager, SOUTHEAST